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Digicel sales application

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Learn more about financial performance, our governance. Business and strategic priorities. Secure to DownloadSTE Primo and the download link of this app is 100% secure. The app's download link will be redirected to the official App Store site, so the app is genuine and hasn't been modified in any way. Got it Date: Dec 14, 2020 Location: Kingston, JM, WI Company: Digicel Digicel Group is an overall communications and entertainment provider with operations in 31 markets in the Caribbean, Central America and Asia Pacific. After 18 years of operation, total investment so far stood at over US\$5 billion worldwide. The company is renowned for providing the best value, best service and best network. Digicel also undertook numerous community-based initiatives across its market and has established Digicel Foundation in Haiti, Jamaica, Papua New Guinea and Trinidad and Tobago focused on educational, cultural and social development programs. Visit www.digicelgroup.com for more information. Summary/Objective of Selling Digicel Home Entertainment Products and services to new customers and latest sales and cross-selling to existing customers Tasks and Primary Responsibilities: Making visits to households in a region tasked with promoting and selling new products and services Identifying and implementing strategic sales of activities provided to enhance customer base in the various afaceted market segments We Maintain and take into account the current afaceted stock of devices and cash accumulated sales Accurately record prospect information and maintain accurate customer order listing of records/receipts and application forms Achieving sales objectives while highest level of customer satisfaction Provides relevant response to customer concerns, service requests based on actual facts relating to the products or services of the Company's Academic Qualifications: Minimum three (3) CXC subjects (Caribbean Examination Council) including English and proprietary subjects (Accounts, Mathematics or Physics), or four (4) or Associate Degrees in IT, Computer Science or equivalent qualifications Requirements Minimum Computer skills mid-Functional Skills: Excellent interpersonal skills Excellent time management skills and ability to task excellent communication skills (oral/written) Previous flexible and rapidly thinking experience, by demonstrating the success of Internet Sound Knowledge Must be customers oriented ability to learn new tools quickly and understand. Sales : About Digicel As a Digital Operator, Digicel is in the business of delivering a strong digital experience 1440 minutes per day to customers – that's every minute, all day, every day. Through world-class LTE and fibre networks, along with a suite of 8 applications that include sports (SportsMax), music (D'Music), news (Loops), local radio and podcasts (GoLoud), TV streaming (PlayGo), enhanced messaging and markets (BIP), cloud storage (Billo) and personal care (MyDigicel app), Digicel is the only operator in its market that can deliver Serving consumer and business customers in 32 markets in the Caribbean, Central And Pacific America, its investments of over US\$7 billion and commitment to its community through the Digicel Foundation in Haiti, Jamaica, Papua New Guinea and Trinidad & Tobago have contributed to positive results for over 3 million people so far. With the Better Together brand, Digicel makes more promise to customers and communities and 7,000 employees worldwide working together to make a strong reality day in, day out. Visit www.digicelgroup.com for more information. Summary Of Retail Sales Executive Position is responsible for disseminating Digicel's offerings to customers, selling all Mobile and Home & Entertainment products and services and providing after-sales service to customers and resolving customer questions and issues. Primary Duties and Responsibilities As a Digicel Retail Sales Professional, you will wear many caps, the list of responsibilities below will be given to you by your supervisor rotating, as needed. Whatever role you're tasked with playing, your responsibility falls within these five key areas: Welcoming Engages customers and determining the reason to visit the store at the first point of entry Accurately directs customers to the appropriate zone in the store based on their reason for visiting Logs customer visits using the Smartsolve app Add customers to the Managing Managing virtual line expectations on the level of service Keep the latest information about Digicel Cleaning digicel products and services any incidental spills on the floor Ensure temperatures in comfortable stores (gross 22 degrees Celsius) Floor Walking Monitor virtual lines using the Smartsolve app Provides timely resolution to customer inquiries at the first point of sale of contacts and selling mobile phones, products and services That match customers' needs Conditions and costs) Use smartsolve pre-condition functions to build device sales and/or plan Problems enacting customer issues and enacting appropriate resolution paths Comply with improvement procedures to address repairs and errors Complying with logging procedures that blame Maintain real-time knowledge of device prices, features and offers Complete Walk Out Using conversations with customers who purchase new or recharge devices or who have completed screen or fixture to Store Manager Reporting any damage observed in store to Store Manager or Store Shop Cleaning screen Display Devices Ensure that any excess land is removed from the display service Ensures that display devices and not PIN protected or display device passwords are locked (mobile phone & tablets) to ensure they are fully charged and functional Sweeps up any content that customers load from each display device , downloads) Help customers by using the retail system, where applicable, such as self-processing cash assistance kiosks all payments for goods and services through the POS system and Broadhub Digicel Ensure proper payments are collected and changes issued for goods sold for money and cheques received as payments until the end of the cash day offset Ensures that the cash is collected offset at the end of his transition advising customers on the guidelines of test devices (mobile phones, tablets and others) tested to customers once the sale has been tendered complying with cash handling procedures General Prepares all paperwork for adjustment and correction of accounts Ensuring that the store is clean and comfortable for customers at all times Complying with all brands of guidelines on uniform retail issues and self-presentation of Attendance at all morning huddles or meetings held before the commencement of the working day Handling Warranty and non-warranty issues device status Maintain up-to-date information about Digicel offerings, namely, products and services, devices and promotions That Provide instant assistance and the public to all Digicel Achieving customers set daily, weekly and monthly sales targets Completing all courses with 80% pass mark promoting all Digicel applications and benefits of Promoting digital solutions and benefits of Academic Qualifications and Experience Required Minimum 5 CXC/GCE O'levels (including English and Mathematics or term equivalent) Requirements for mid-computer skills efficiency in using Microsoft Word, Previous sales experience, with the success shown is the previous asset experience in the customer service environment is the second language asset is an asset (Spanish, Creole or French) Full understanding and efficiency of smartphones, applications and social media skills Excellent time management skills and the ability to various excellent communication skills (oral and written) flexible and quick thinking Must be a customer-oriented ability to learn . Sales, Retail, Creative

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